

SANGHVI MOVERS LIMITED

Regd. Office : Survey No. 92, Tathwade
Taluka - Mulshi, Pune, Maharashtra - 411 033, INDIA.
Tel. : 8669674701/2/3/4 , 020-71044700
E-mail : sanghvi@sanghvicranes.com
Web. : www.sanghvicranes.com
CIN No.: L29150PN1989PLCO54143



REF: SML/SEC/SE/21-22/62

Date: 09 February 2022

By Online filing

BSE Limited,

Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001

Kind Attn.: Ms. Pooja Sanghvi - Relationship Manager

Ref: Code No. 530073

National Stock Exchange of India Limited,

Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai - 400051

Kind Attn.: Mr. K. Hari - Asst. Vice President

Symbol: SANGHVIMOV

Sub.: Financial Results updates

Dear Sir/Madam,

Pursuant to the requirements of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the updates on Unaudited Financial Results for the quarter and nine months ended on 31 December 2021.

You are requested to take the same on your records and further place the same on your website for the information of shareholders, investors, analysts and public at large.

The updates on unaudited financial results are also available on the Company's website i.e. www.sanghvicranes.com.

Thanks & Regards,

For Sanghvi Movers Limited

Rajesh P. Likhite
Company Secretary &
Chief Compliance Officer



Encl.: As above



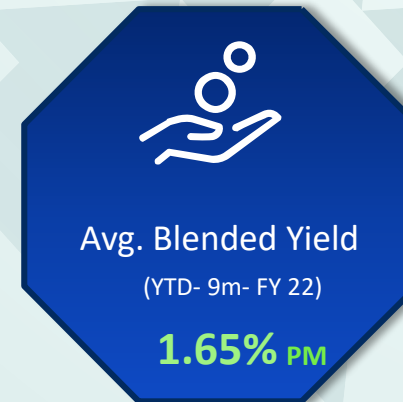
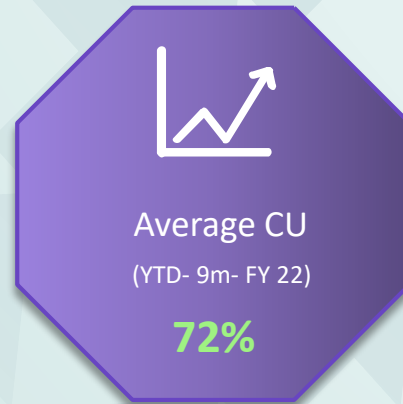
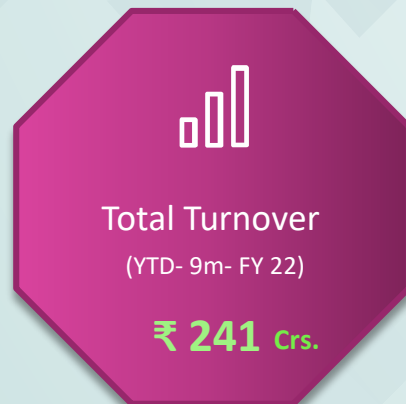
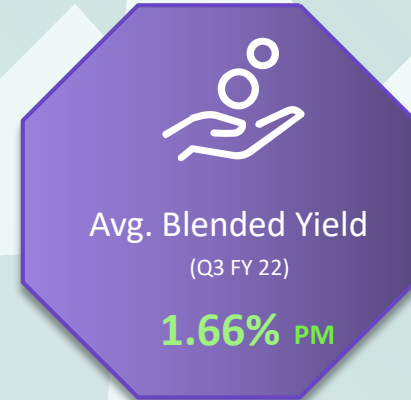
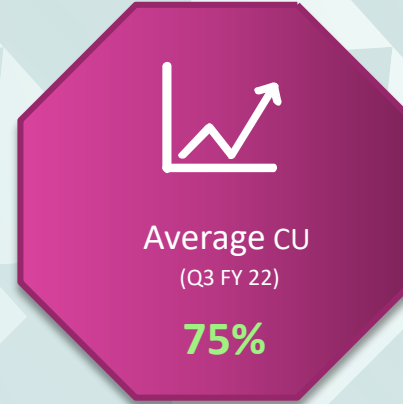
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INVESTORS PRESENTATION

Q3/FY 22

Financial Performance



Financial Performance

Total Debt

₹ 163 Crs.

Debt: Equity
Ratio

0.23:1

₹ 4 Crs.

Balance
repayment
obligation

8.60%

Average cost
of borrowing

₹ 35 Crs.

Capital
Expenditure
(till Dec-2021)

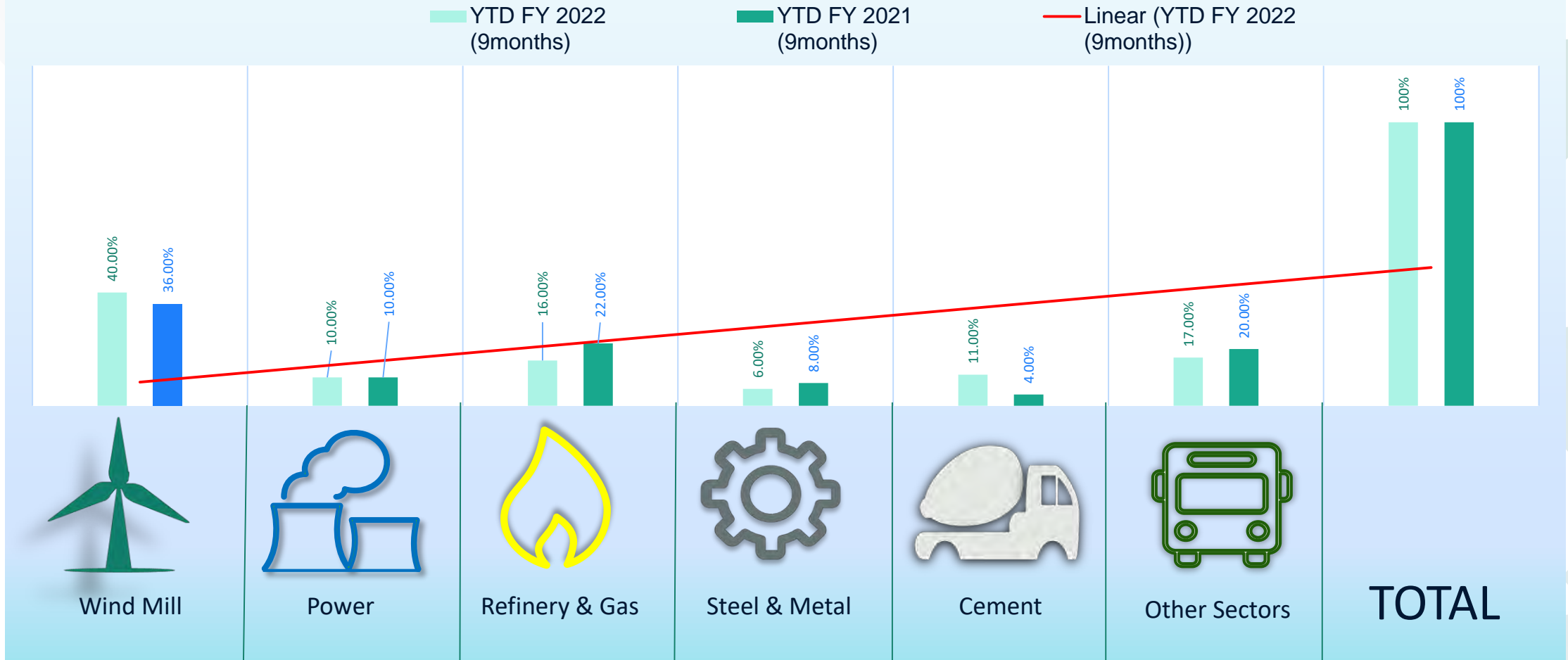
Net Worth

₹ 715 Crs.

Imported total 10 nos. of Cranes ranging between 110MT to 300MT.

Sector-wise Revenue

SECTOR-WISE REVENUE





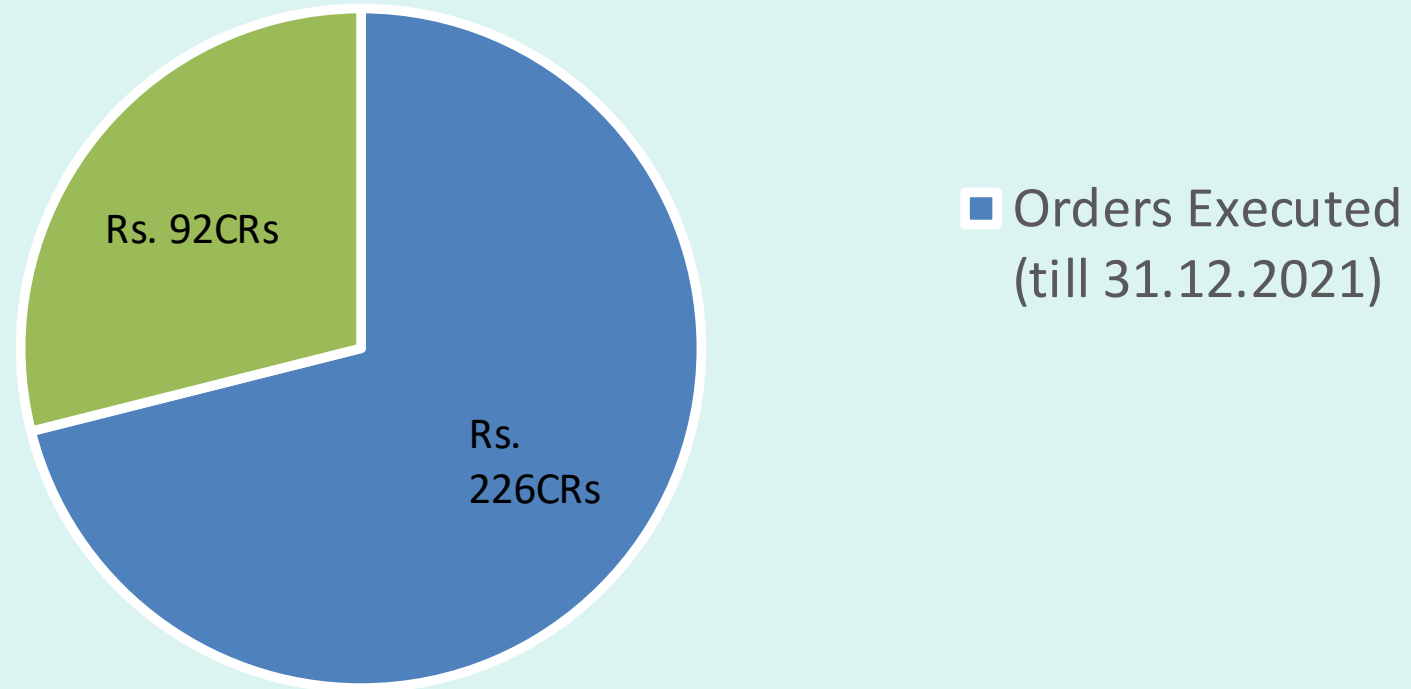
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Order-book Positioning

(as on Date)

(Order book position as on 10.01.2022- Rs.318 Crs.)

Order-book Position



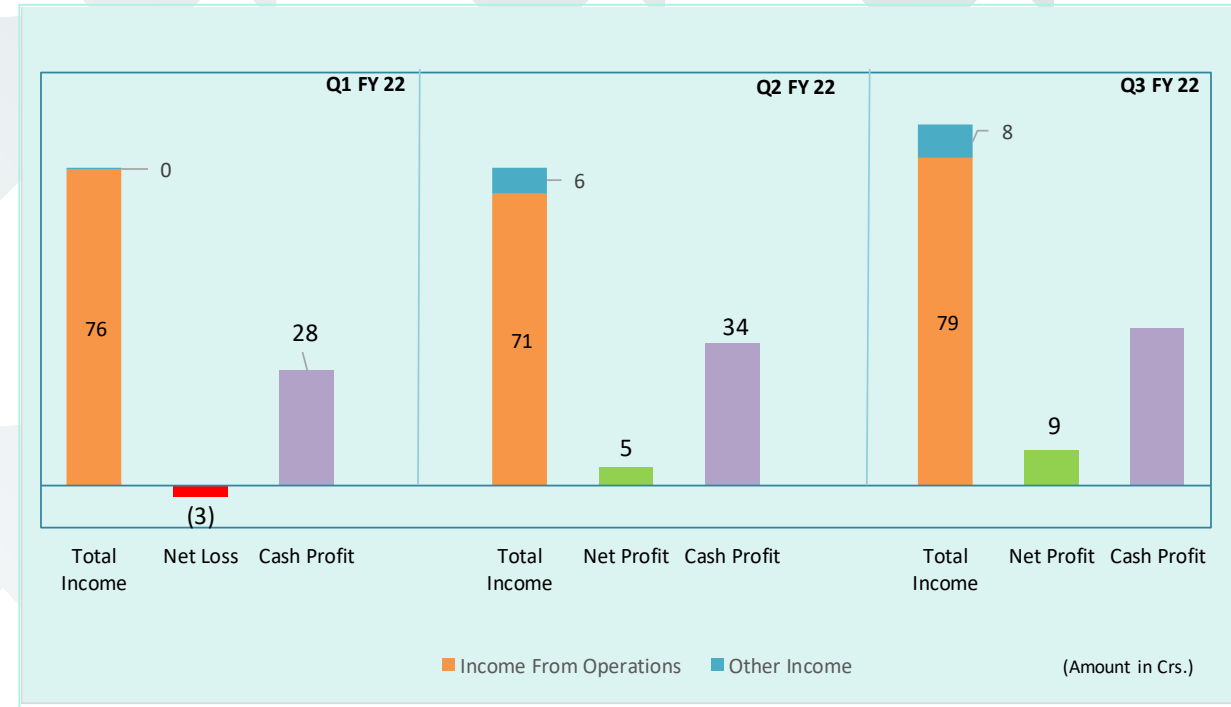
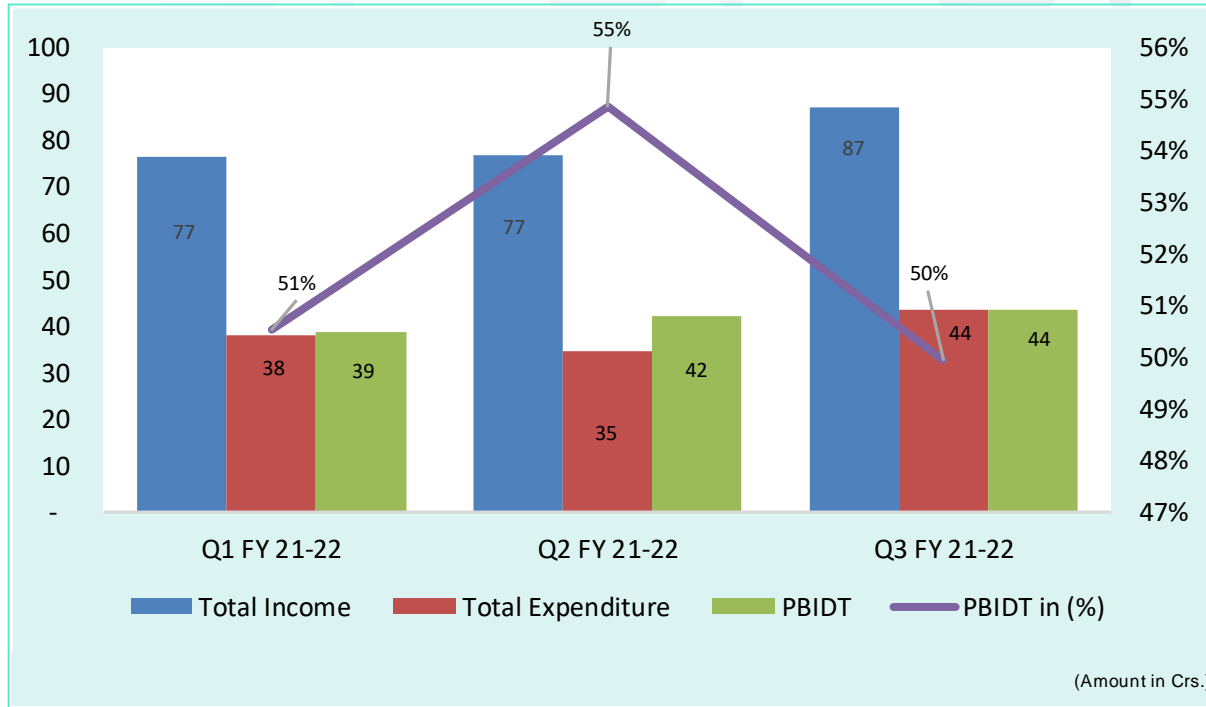
Financial Performance

(Summary)

Particulars	YTD Dec-21	Q3 FY22	Q2 FY22	Q1 FY22	YTD Dec-20	Q3 FY21
Income from Operations	226.33	79.34	70.54	76.46	142.62	54.83
Other Income	14.52	7.87	6.45	0.18	20.64	5.03
Total Income (a) + (b)	240.85	87.21	76.99	76.64	163.26	59.86
Total Expenditure	123.73	43.66	34.76	45.31	95.44	43.43
PBIDIT c) – d)	117.12	43.55	42.23	31.33	67.82	16.43
% of PBIDT to Op. Income e-b) / a) x 100	45%	45%	51%	41%	33%	21%
Interest	13.16	4.62	4.32	4.23	21.13	6.12
Depreciation	89.27	29.05	29.77	30.45	90.60	30.93
Profit Before Tax	14.69	9.88	8.14	-3.35	-43.91	-20.62
Tax expense (current tax + DTL)	3.86	1.08	3.62	-0.85	-13.68	-7.58
Profit After Tax	10.83	8.80	4.52	-2.50	-30.23	-13.04
% of PAT to Total Income	5%	11%	6%	N.A.	N.A.	N.A.
Total Cash Accruals (PAT + Depre.)	100.10	37.85	34.29	27.95	60.37	17.89
Net Worth	715.15	715.15	706.34	712.21	703.31	703.31
Total Loans (Secured + Unsecured)	162.69	162.69	178.83	182.29	232.73	232.76
Debt : Equity Ratio	0.23	0.23	0.25	0.26	0.33	0.33
Average C U	72%	75%	67%	75%	50%	57%
Avg. Gross Yield for the period	1.65%	1.66%	1.72%	1.58%	1.44%	1.56%

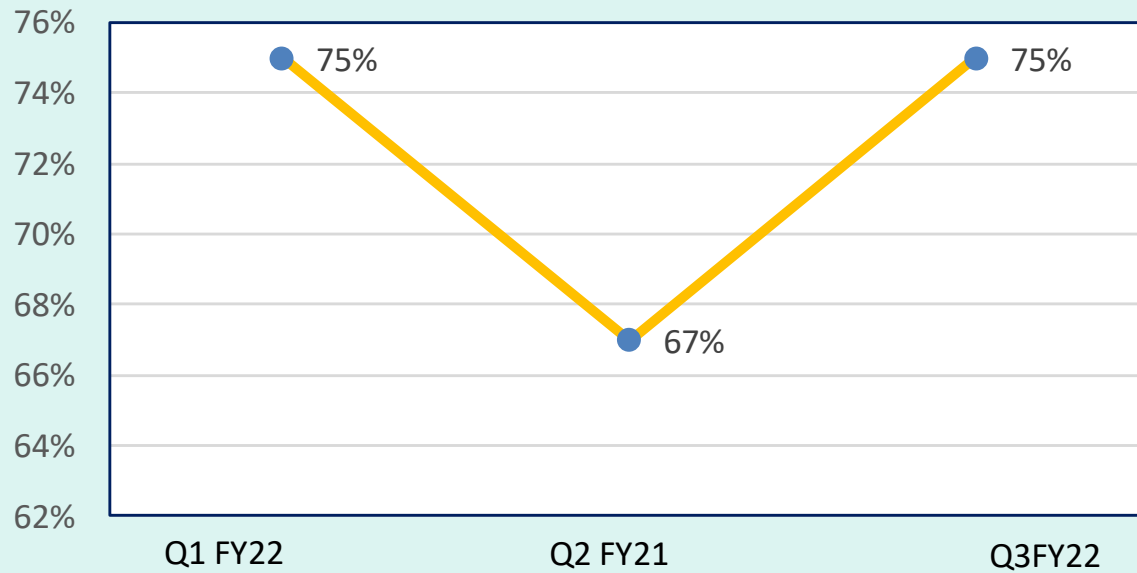


Summarized Profitability Statement

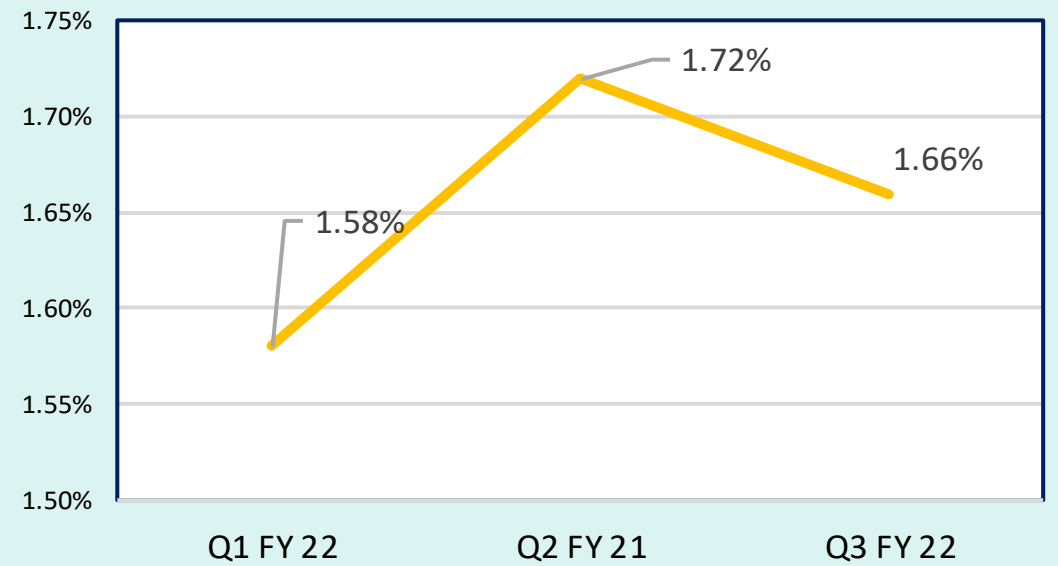


Operational Parameters

Capacity Utilisation

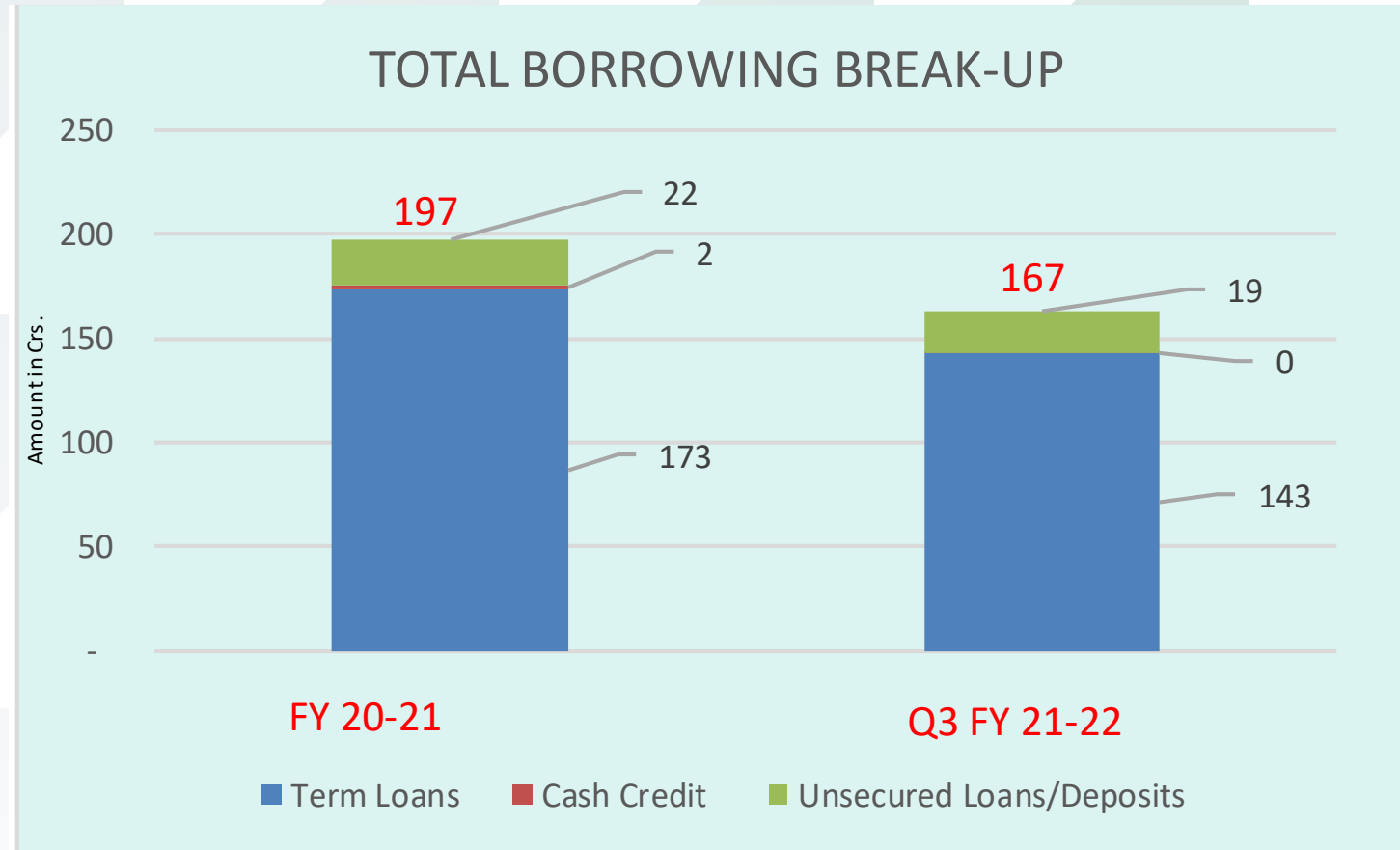


Blended Average Yeild (PM)



Total Borrowing Break-up

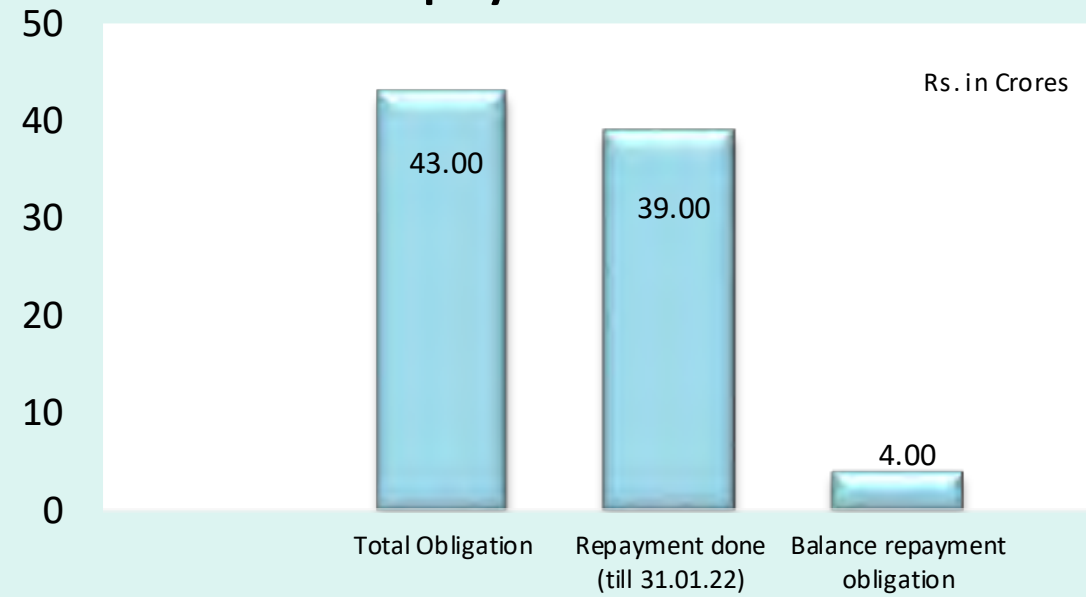
(Years-wise)



Debt Profile

(FY 2021-2022)

Debt Repayment for FY 2021-22



Age-Wise Debtors Analysis

Particulars	Rs. Crores
Debtors Less than 90 days	88.53
Debtors between 91 days to 180 days	10.26
Debtors between 181 days to 360 days	4.12
Debtors 361 days and above (net of Provision for Doubtful debts)	Nil
Reported S. Debtors as per financials	102.91
Average Receivable Days (net of GST amount included in Debtors)	104 days

As on 31.12.2021



Disclaimer

This presentation contains certain forward looking statements concerning Sanghvi Movers Limited's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition and economic growth in India. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the company. No part of this presentation shall be reproduced, copied, forwarded to any third party either in print or in electronic form without prior express consent of the company.